

*Ontario Chamber of Commerce  
September Business of the Month  
Rochester Equipment  
406 RT 104, Ontario*



(Pictured L to R: Brian, Rachel, Josh, and Leo)

Owner of Rochester Equipment, Leo Spezio has an educational background in Civil Engineering and has always been involved in the construction business. These two interests encouraged Spezio to open his equipment rental and sales business. The business first opened in 1997 when Spezio returned from working in New York City. The move from Henretta to a small yard on Rt. 104 in Ontario and then the new building a year ago has been a positive one. Spezio says, we like our position on Rt. 104 because of the proximity to local businesses that compliment us. Sharing the building with Fastenal has been a huge asset.

Some of the folks that use our services are homeowners that have projects lined up for the weekend. Clients can find equipment for whatever they need to do from removing stumps to putting in pools.

Although the business is located in Ontario, it is a world wide enterprise as Spezio buys and sells construction equipment around the globe. This piece of the business is very fluid and you need to know what the market needs. It is also very necessary to know your niche and what the local markets are asking for. The equipment inventory is constantly changing. Keeping track of equipment in transit and staged in remote equipment yards around the world can also be a challenge. The internet has opened up new opportunities for purchasing construction equipment.

As a member of the Ontario Chamber of Commerce, Rochester Equipment tries to support local organizations. Rochester Equipment represents Honda engines, DeWalt, Wacker Neuson, Cat, and Schaeffer Lubricants. Schaeffer Manufacturing Co. has manufactured lubricants in America longer than any other company. The products produced and sold by Schaeffer are unbelievable, almost hypnotic.

Spezio says “say what you mean and mean what you say. “ That is the way we treat our clients. It is important for us to do business with in the community and exceed our client’s expectations. Rochester Equipment has three full-time and three part-time employees. The hours of operation are: Monday-Friday 8AM-4:30 Saturday 8AM-Noon

**Rochester Equipment can be found on the web at: <http://rochesterequipment.com>  
Phone: (585) 265-2600**

*Congratulations to Rochester Equipment as Business of the Month for September.*

Ontario Chamber of Commerce is pleased to salute this Ontario Business as the “**Business of the Month.**” The customized “**Business of the Month**” announcement sign is posted at their business. They are also featured in the WAYNE COUNTY MAIL, and the WEBSTER-ONTARIO PENNYSAVER.