

**Ontario Chamber of Commerce
February Business of the Month
Factory Direct Trailers
240 Route 104**



(Pictured, from left: Scott Gillett, Hugey, and Craig Wilson)

Craig Wilson the owner of Factory Direct Trailers said that he started this business on a whim. I helped a friend move to Florida after his retirement. We made three trips down and back, each time we brought some trailers back. I actually needed one for myself and I sold the remaining trailers. Wilson got carried away and needed more space so the first building was erected in 2003 even though he had been in business since 2000.

With the move into a larger building at 240 Route 104 Wilson and service manager Scott knew they had room for a newer and better service department. Some of the services offered include tires, brakes, welding, and New York State inspections. In short Factory Direct Trailers can repair just about anything that needs repair on a utility trailer. In addition to utility trailer repairs they can make repairs to travel trailers. The specialty of Factory Direct Trailers is chassis work and they do a lot of that. Wilson believes this area needed the services he is providing. There was nothing in the area. Wilson has seen the business grow progressively over the years.

On a walk through the lot, one quickly discovers the large variety of trailers in stock. The lot is nearly completely covered with trailers. The showroom is just as impressive as the lot. Every nook and cranny has a part or accessory related to utility trailers. There are spindles and springs, lights and latches, tie down straps and trailer hitches. Factory Direct Trailers offers a unique service in our town.

The Town of Ontario has been very good about helping Wilson achieve his goals and build the business. They have helped the business become part of the town. "I feel like I am part of the town and I intend to stay as long as I can.

The hours of operation are: **Monday 8-7 Tuesday 8-5 Wednesday 8-5 Thursday 8-7
Friday 8-5 Saturday 9-5 Sunday Closed**

Factory Direct Trailers can be found on the web @:

<http://www.factorydirecttrailers.com>

Phone: 1-888-553-0205

Congratulations to Factory Direct Trailers, Business of the Month for February.

Ontario Chamber of Commerce is pleased to salute this Ontario Business as the "**Business of the Month.**" The customized "**Business of the Month**" announcement sign is posted at their business. They are also featured in the WAYNE COUNTY MAIL, and the WEBSTER-ONTARIO PENNYSAVER.